

OUR SITE IN DUDLEY HAS THE FOLLOWING VACANCY ...

Account Manager

With over 50 years of success in the design, manufacture and installation of interior fit-out and retail display equipment, our mission is to create dynamic, innovative interiors for any environment. With almost 1 million square feet of dedicated production and logistics space, we create signage and display equipment for retail, leisure, commercial, foodservice, education and healthcare. Combining unique in-house testing and prototyping resources, we remain at the forefront of product development, whilst offering tailored solutions to client specification.

Having the knowledge and manufacturing capability to offer an extensive range of interior solutions for projects large or small, The Alan Nuttall Partnership comprises of five Divisions which combine Company resources, strengths and skills to offer a 'one stop solution'.

We are looking for an experienced **Account Manager** to join our Team at our site in Dudley. The role is to maintain relationships with our key customers. The Account Manager will be responsible for achieving the profit and strategic targets for the Account.

Duties will include ...

- Establishing and developing productive, professional relationships with key personnel in assigned customer accounts.
- Co-ordinating and managing the Account Team, including Project Managers, Schedulers etc..
- Co-ordinating service and management resources in order to meet Account performance objectives and customer expectations.
- Assessing customer needs on an on-going basis.
- Proactively suggesting design and cost saving initiatives.
- Extensive travel to customer sites.

The ideal candidate should have ...

- Good knowledge and experience in the retail sector.
- Exceptional organisational skills.
- Excellent people and communication skills.
- An approachable and professional manner.
- Good computer skills, especially Excel and Word.
- Passport and clean Driving Licence.

Previous experience in Account Management roles in shop fitting is essential.

Please submit your CV and covering letter to recruitment@nuttalls.co.uk